

Community and Aquatic Center

Design Development Workshop 3 September 10, 2013













Objectives of the Meeting:

- Design progress
- Exterior Finishes
- Cost Estimate Update
- YMCA Operations Plan







Good News:

- On Schedule
- Design is progressing well

Not so Good News:

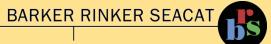
- 30% design estimate exceeds project budget
- Estimate is at \$34.6 million, 15% higher than previously estimated







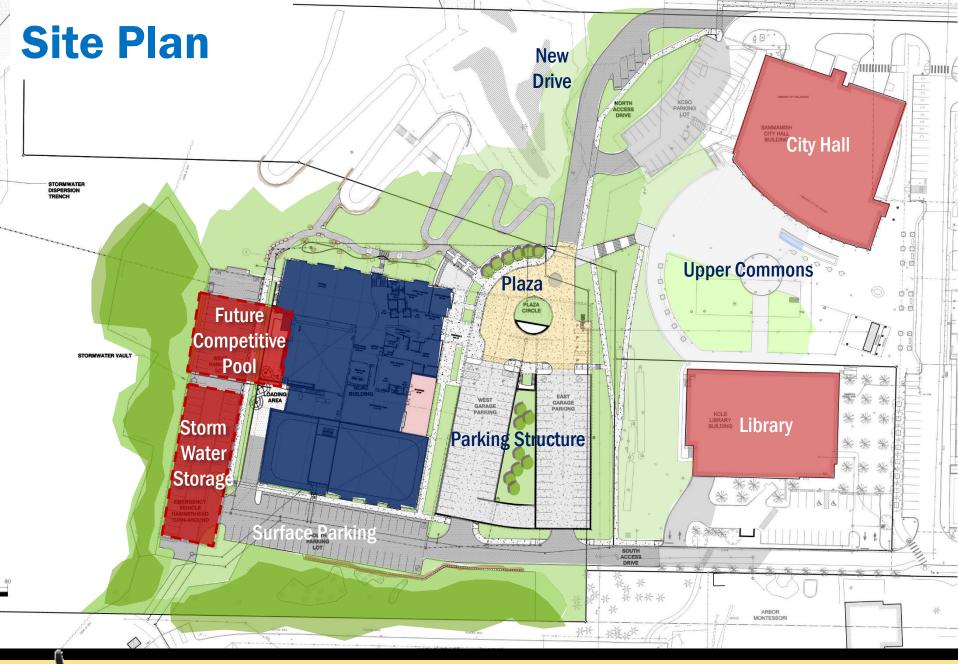




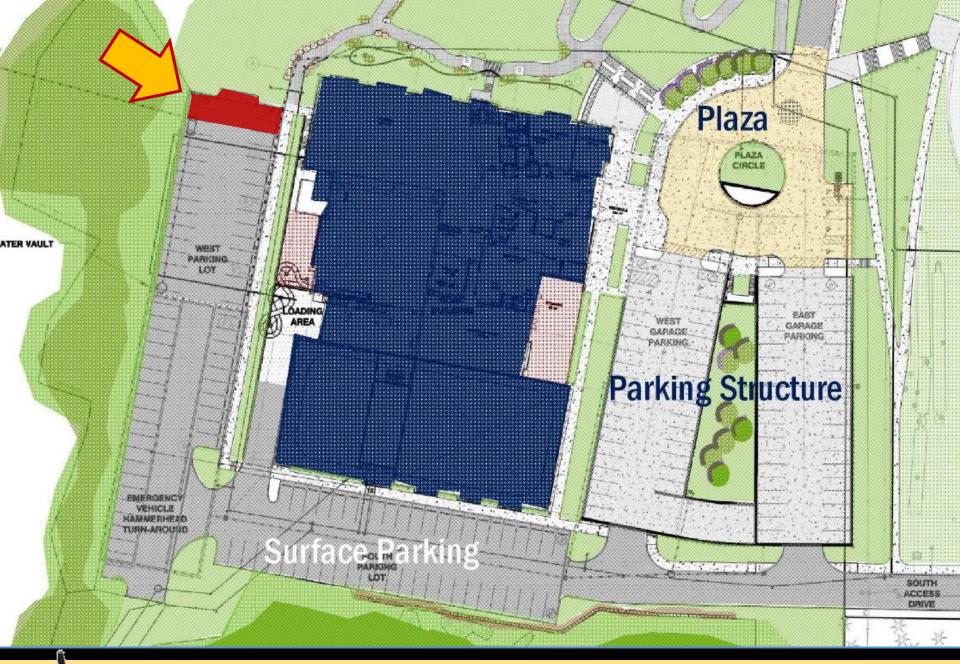




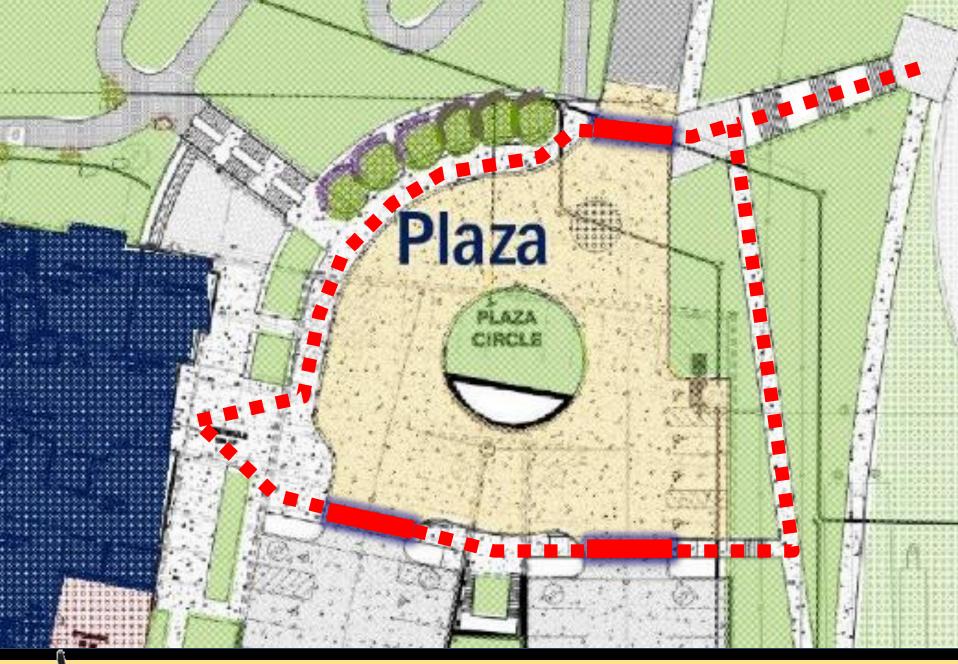














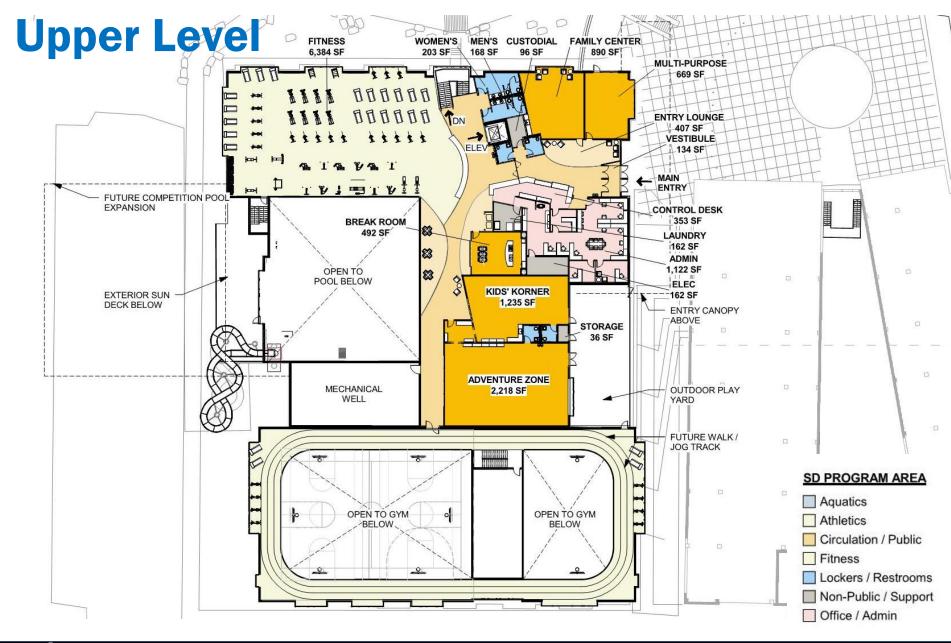


10% Grade **Express Route** BARKER RINKER SEACAT ity of

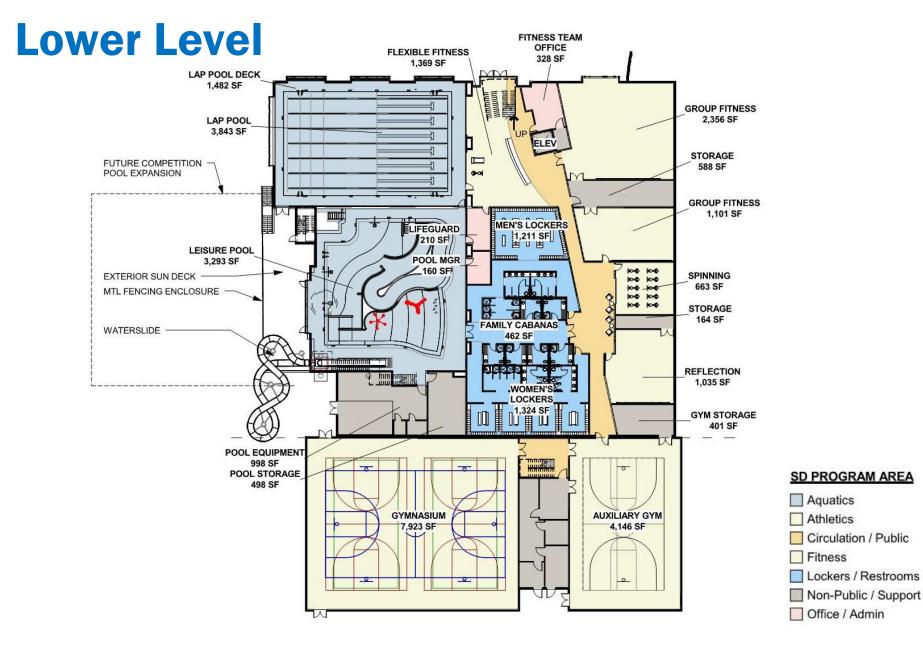










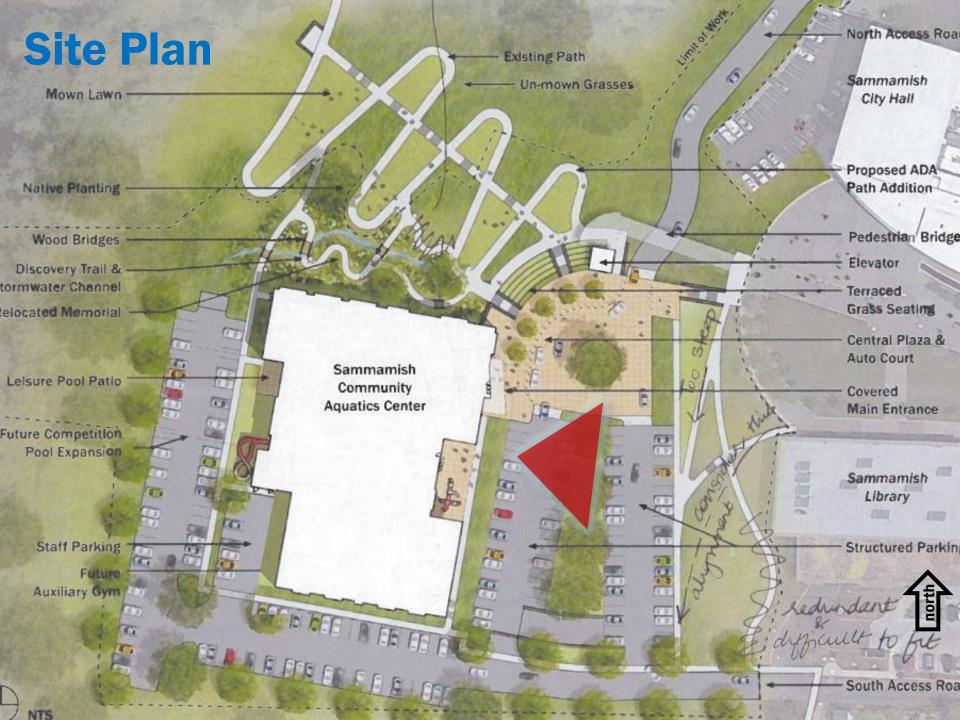




Exterior Elevations

and Einishes



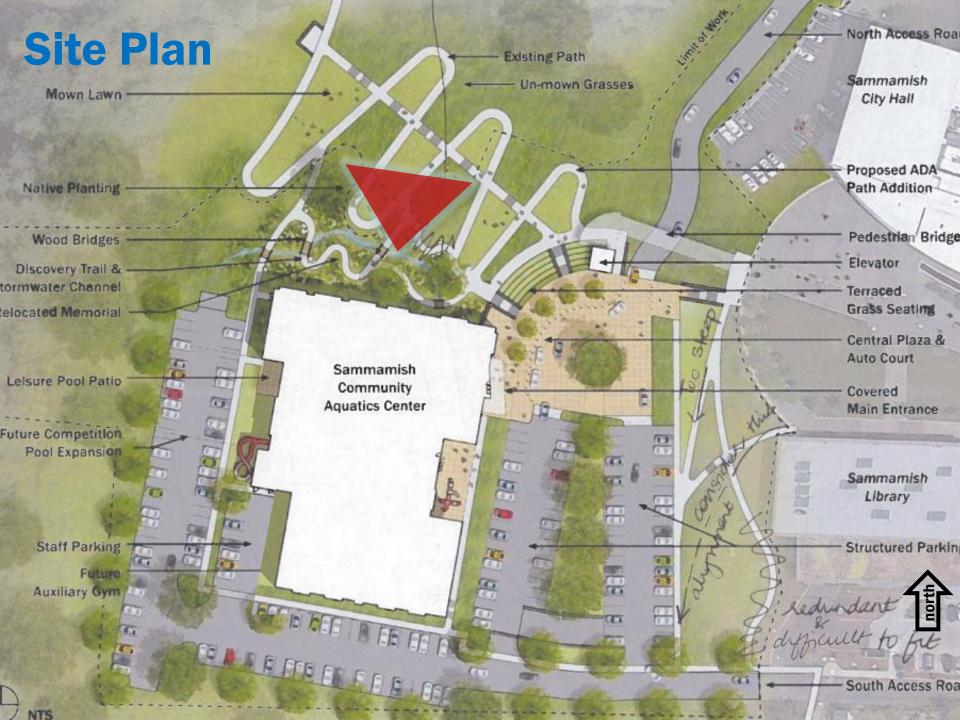




East Elevation





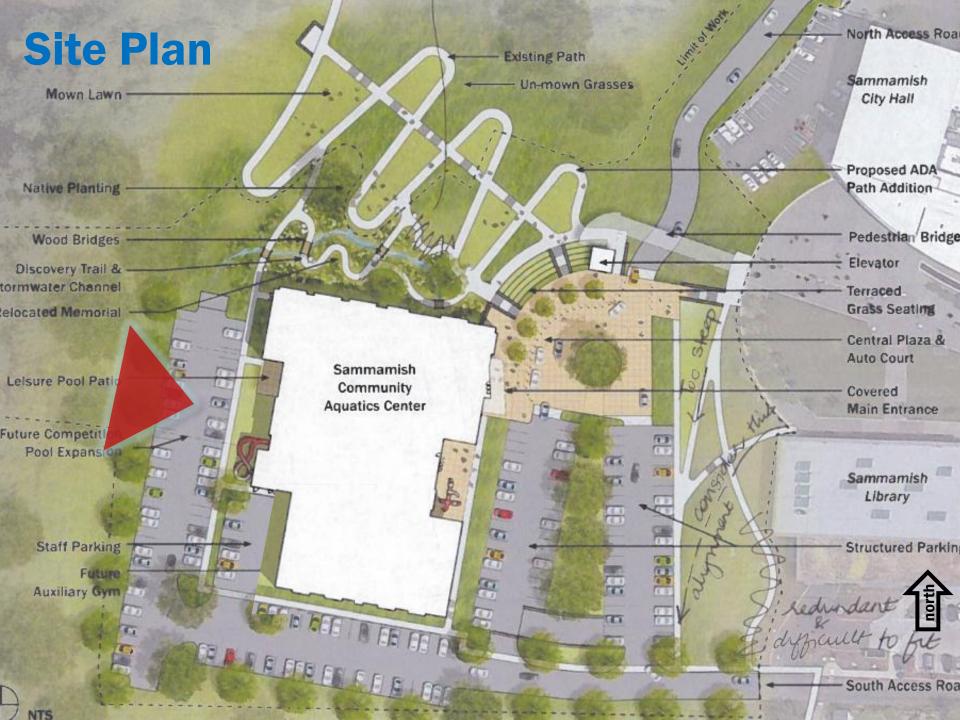




North Elevation









West Elevation









South Elevation





Upper Commons View













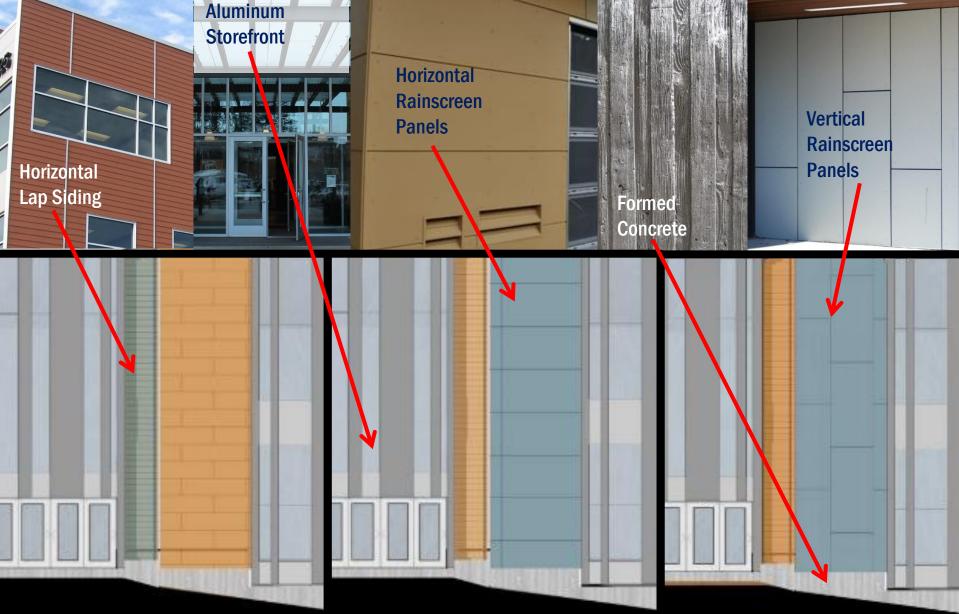
Lower Commons View





Building Elevation Options

Horizontal Lap Siding (Orange) Horizontal Lap Siding (Orange) Horizontal Lap Siding (Green) Horizontal Rainscreen Panels (Blue) Vertical. Rainscreen Panels (Blue) Horizontal Rainscreen Panels (Orange)



Horizontal Lap Siding (Green) Horizontal Rainscreen Panels (Orange) Horizontal Lap Siding (Orange) Horizontal Rainscreen Panels (Blue) Horizontal Lap Siding (Orange) Vertical Rainscreen Panels (Blue)







Building Elevation Option A



North Elevation



East Elevation

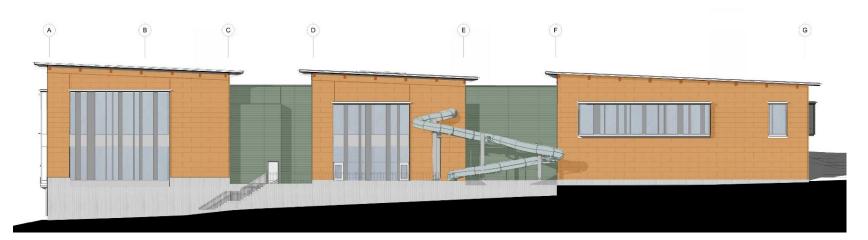




Building Elevation Option A



South Elevation



West Elevation





Building Elevation Option B



North Elevation



East Elevation





Building Elevation Option B



South Elevation



West Elevation





Building Elevation Option C



North Elevation



East Elevation

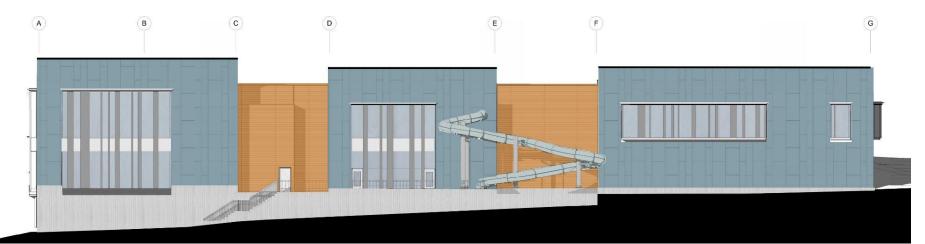




Building Elevation Option C



South Elevation



West Elevation











Market Conditions

- Estimates are consistent with current market conditions.
- Constructions costs are up 14% from 2008.
- City project bids 5 to 18% higher in recent months.
- Sales tax, REET and impact fees have gone up in the City of Sammamish.
- City's 2013-2014 ending fund balance projected to reach nearly \$60 million (\$14 million in excess of budget projected).





Budget vs. Projected Estimate Update

Building Cost Structured Parking Cost Site and Loop Road **Construction Costs** 9.5% Sales Tax* Subtotal Soft Costs **Subtotal 10% Contingency Project Cost**

Budget \$14,100,000 \$ 4,300,000 \$ 3,856,000 \$22,256,000 \$ 2,038,000 \$24,294,000 \$ 3,000,000 \$27,294,000 \$ 2,729,000 \$30,023,000

Current Estimate \$17,180,492 \$ 4,113,471 \$ 4,715,073 \$26,009,036 \$ 2,470,858 \$28,479,894 \$ 3,000,000 \$31,479,894 \$ 3,147,989 \$34,627,883

BARKER RINKER SEACAT

The Auxiliary Gym and Jog Track are an alternate in both the June Budget and the Current Estimate. Value is \$824,647. Total Project with Aux Gym and Jog Track is projected to be \$35,452,530.





Funding Options:

Option 1

 Allocate additional funds of approximately \$5 million to make up the deficit.

Option 2

- Bid Alternates:
 - Auxiliary gym back in base-bid
 - Water Slide, Full Size Gym & Jogging Track are bid alternates
- Project Contingencies: reduce by 3%
- Alternate Funding sources for Loop Road & Surface Parking
- Additional Value Engineering







Option 2

Total Project

\$34,627,883

Aux Gym and Track	\$824,647
Loop Road & Additional Parking	(\$1,887,945)
Bid Alternatives	(\$2,467,509)
Contingency Reduction (-3%)	(\$944,397)
Additional Value Engineering	(\$234,329)
Total Base Bid	\$29,918,350











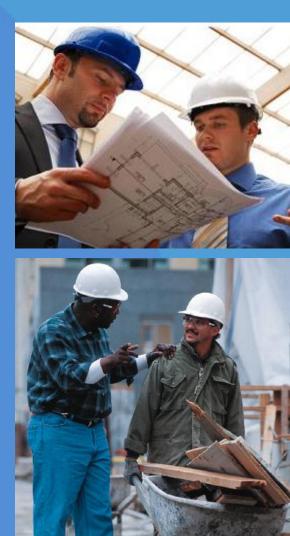
Timeline:

Schematic Design (complete)

Design Development (in progress) Construction Docs. Permit Review Bidding Contract Award Construction April to June 2013

June to October 2013

Oct 2013 to Feb 2014 January to April 2014 April to May 2014 May to June 2014 June 2014 to Dec 2015









FOR YOUTH DEVELOPMENT® FOR HEALTHY LIVING FOR SOCIAL RESPONSIBILITY

SAMMAMISH CITY COUNCIL PRESENTATION

YMCA PROGRAM & OPERATION PLAN SAMMAMISH COMMUNITY & AQUATIC CENTER/YMCA

September 10, 2013

"A DAY IN THE LIFE" OF THE SAMMAMISH COMMUNITY & AQUATIC CENTRY (1997)

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PROGRAM ARCHITECTURE OVERVIEW YMCA OF GREATER SEATTLE

Area of Focus YOUTH DEVELOPMENT Nurturing the potential of every child and teen,			HEALTHY LIVING Improving the nation's health and well-being.				SOCIAL RESPONSIBILITY Giving back and providing support to our neighbors,					
Offering Categories	Child Care	Education & Leadership	Swim, Sports & Play	Camp	Family Time	Health, Well-being & Fitness	Sports & Recreation	Group Interests	Social Services	Global Services	Volunteerism & Giving	Advocacy
Programs and Services	Early Learning Child Development Centers Preschool Before & After School School Age Care Kids' Club Kids University	Academic Skills 8 Enrichment Afterschool Academic Enrichment Programs Community Learning Contexently Schools English Language Learnes Camp Homeschool Enrichment Classes Summer Schools; Level 9 YU LEARN Leadership Development Boys Outdoor Leadership Development (BOLD) Earth Service Corps Girls of Promise Leaders Clubs Patty Collins Adventures in Leadership for Girls (PCAL) Y-Boys College & Career Prep Black Achievers Y Achievers Youth Employment Services Youth Advisory Boards Youth and Government		Overnight Camps Summer Camps Teen Expeditions Outdoor Challenge Education Day Camps Summer Camp School Break Camps	Adventure Guides Family Camp Family Finness Family Nights Family Wellness Programs Prime Time Family Kids Gym Adventure Zone Parties Birthdays Pool	Group Classes/Adult/ Youth/Teamily Body Shop Cross Training Bot Camp Nia Piletes Tai Ch/Qigong Zumba Triathalon Training Men Only Titness Special Populations MS Active Older Adults Aerobis:/Olance/Step Cincuit Training Mor Only Titness Special Populations MS Active Older Adults Aerobis:/Olance/Step Cincuit Training More Only Titness Yoge Healthy Lifestyles Total Health Consultations Nutrition CPR/Tirst Aid Diabetes Prevention & Self-Monagement Health Screenings/ Lifesylet Apprisal Injury Rehabilitation Lifeguerd Training Cancer Survivors – Eversise & Thrive Obesily Programs Youth – ACT Relaxation Programs Workplace Wellness Wetkends Workplace Adults with Disabilities	Adult Team Sports Adult Reschall Adult Volleyball Recreation Cycling Matters Swim Running Clubs Skiing Sinouboarding Walking Groups Wall Climbing	Life-long Learning Adult Arts & Humanities Healthy Cooking Group Trips (travel) Kritting Seminars/Workshops Specialty Classes Brain Agility/Self Defense Social Groups & Clubs	Child Welfare & Permanency Foster Care; Therapuetic Traditional Short Stay Family Preservation Family Reunification Family Stabilization 24 Hour Service; Children's Crisis Outreach & Response System (CCORS) Mental Health Counseling - Youth & Foster & Homeless Youth Transition Services Employment, Education & Life Solits Housing Youth Violence & Crime Violence Prevention Classes Gang Involved Youth Street Outreach Institutional In-reach Aine & Frem Youth & Family Interventions Teen Court Community Health Military Outreach Initiative Employment/ Vocational Training GED Preparation	Global Education Exchanges of Volunteers 8 Staff Global Leadership Development Service Learning Global Network Global Partners Hosting International Visitors International Y-to-Y Relationships The Global YMCA Newcomer/Immigrants English as a Second Language World Service Disaster Response	Financial Support Annual Support Campaign Youth Sponsorships Wolunteers Managerial Volunteers Policy Volunteers Program Volunteers	Gressroots/Community Orgenizing Civic Engagement Activities Healthy Communities (CDC) Asset Development Public Policy Legislative Action Center State Alliances

PROGRAMS AT A GLANCE: SAMPLE OFFERINGS FOR THE NEW SAMMAMISH COMMUNITY & AQUATIC CENTER/YMCA

YOUTH, TWEENS, TEENS & FAMILY

A.C.T. (Actively Changing Together) Adventure Guides After the Bell (6th- 8th grade) Birthday Parties: Pool, Adventure Zone, Gym/Sport themes **Cooking Classes** Family Camp Family Nights: Games, movies, potlucks, etc. Family Story Time Family Wellness: Boot Camp, Cycling, Pilates, Table Tennis Kid's Corner & Adventure Zone Middle School Late Nights (6th-8th grade) **Outdoor Recreation & Outings** Parents Night Outs Service Saturdays (6th - 12th grade) **Teen Advisory Boards** Teen Fitness Orientation & Strength Training Teen Open Basketball & Volleyball (Ages 13 -17) Volunteer Opportunities Youth Earth Service Corps Youth & Government

SENIORS

Cards & Group Games: Bridge, Pinochle, etc. Community Groups Cooking Classes Luncheons Monthly Field Trips Pickleball Service Projects Silver Sneakers Wellness Classes

PROGRAMS AT A GLANCE: SAMPLE OFFERINGS FOR THE NEW SAMMAMISH COMMUNITY & AQUATIC CENTER/YMCA

HEALTH & WELLNESS

AOA Classes (Active Older Adult - designed for 55+) Boot Camp Cardio Variety **Circuit Training** Hip Hop Mat Pilates Meditation Personal Training/Small Group Running/Walking Groups Silver Sneakers Ski Conditioning Strength Training Step Step Circuit Tae Kwon Do TAI CHI Yoga YMCA Diabetes Prevention Program Zumba

AQUATICS

Aqua Power Aqua Zumba Arthritis & Injury Family Swim H2O Fitness Lap Swim Master's Swim Parent/Child Swim Lessons Pool Parties Recreational Swim Senior Swim Swim Lessons: group & private (3-99+ years) Tween Fitness Swim Water Walking

PROGRAMS AT A GLANCE: SAMPLE OFFERINGS FOR THE NEW SAMMAMISH COMMUNITY & AQUATIC CENTER/YMCA

RECREATION

Adult Basketball (Ages 17 +) Adult Volleyball (Ages 17 +) Community Meetings/Gatherings/Dances Family Open Gym Group Wellness: Zumba, Step, Boot Camp, etc. Home School Swim & Gym Kids In Motion/Youth Tumbling Preschool Sports (Ages 3 – 6) Racquet Sports (Table tennis, badminton, pickleball) Tae Kwon Do Youth Basketball & Volleyball Clinics (Ages 6 -17) Youth Sports Leagues

OPERATING PROFORMA BUDGET

REVENUE	2016	2017	2018	2019	2020
Contributions (local & association)	\$100,000	\$110,000	\$125,000	\$135,000	\$150,000
Membership Dues	\$1,773,750	\$3,436,197	\$3,610,155	\$3,792,919	\$3,984,935
Program Service Fees	\$500,000	\$525,000	\$551,250	\$578,813	\$607,753
Miscellaneous	\$8,000	\$8,200	\$8,407	\$8,621	\$8,844
TOTAL REVENUE	\$2,381,750	\$4,079,397	\$4,294,812	\$4,515,353	\$4,751,532

EXPENSES	2016	2017	2018	2019	2020
Salary & Benefits	\$1,152,938	\$2,233,528	\$2,346,601	\$2,465,397	\$2,590,208
Program Supplies	\$250,000	\$262,500	\$275,625	\$289,406	\$303,877
Utilities	\$258,249	\$265,996	\$273,976	\$282,195	\$290,661
Occupancy Costs & Services	\$541,554	\$576,049	\$599,578	\$624,077	\$649,669
PR & Marketing	\$150,000	\$165,000	\$181,500	\$199,650	\$219,616
Staff Support & Development	\$60,000	\$66,000	\$72,600	\$79,860	\$87,846
Association Service Fee (9.25% of revenue)	\$170,000	\$340,935	\$357,228	\$374,937	\$393,081
Reserves (CapEx, Vehicles, Equipment	\$0	\$175,000	\$200,000	\$200,000	\$200,000
Replacement)					
TOTAL EXPENSE	\$2,582,741	\$4,085,008	\$4,307,108	\$4,515,522	\$4,734,958
OPERATING NET	-\$200,991	-\$5,611	-\$12,296	-\$169	\$16,574

BUDGET BASED ON THE FOLLOWING OPERATING
ASSUMPTIONS3,300 Households at Opening3,5483,000 Square Footage Facility3,725

.55 Productivity Ratio (PR)

YMCA OF GREATER SEATTLE MEMBERSHIP RATES AS OF OCTOBER 1, 2013

Category	Monthly Rate
Adult (26-64)	\$65
Couple	\$102
Family 2 (2 adults)	\$112
Family 1 (1 adult)	\$88
Senior (65+)	\$57
Teen/Young Adult (14-25)	\$40
Youth (0-13)	\$35



QUESTIONS & ANSWERS

THANK YOU

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Thank You!



